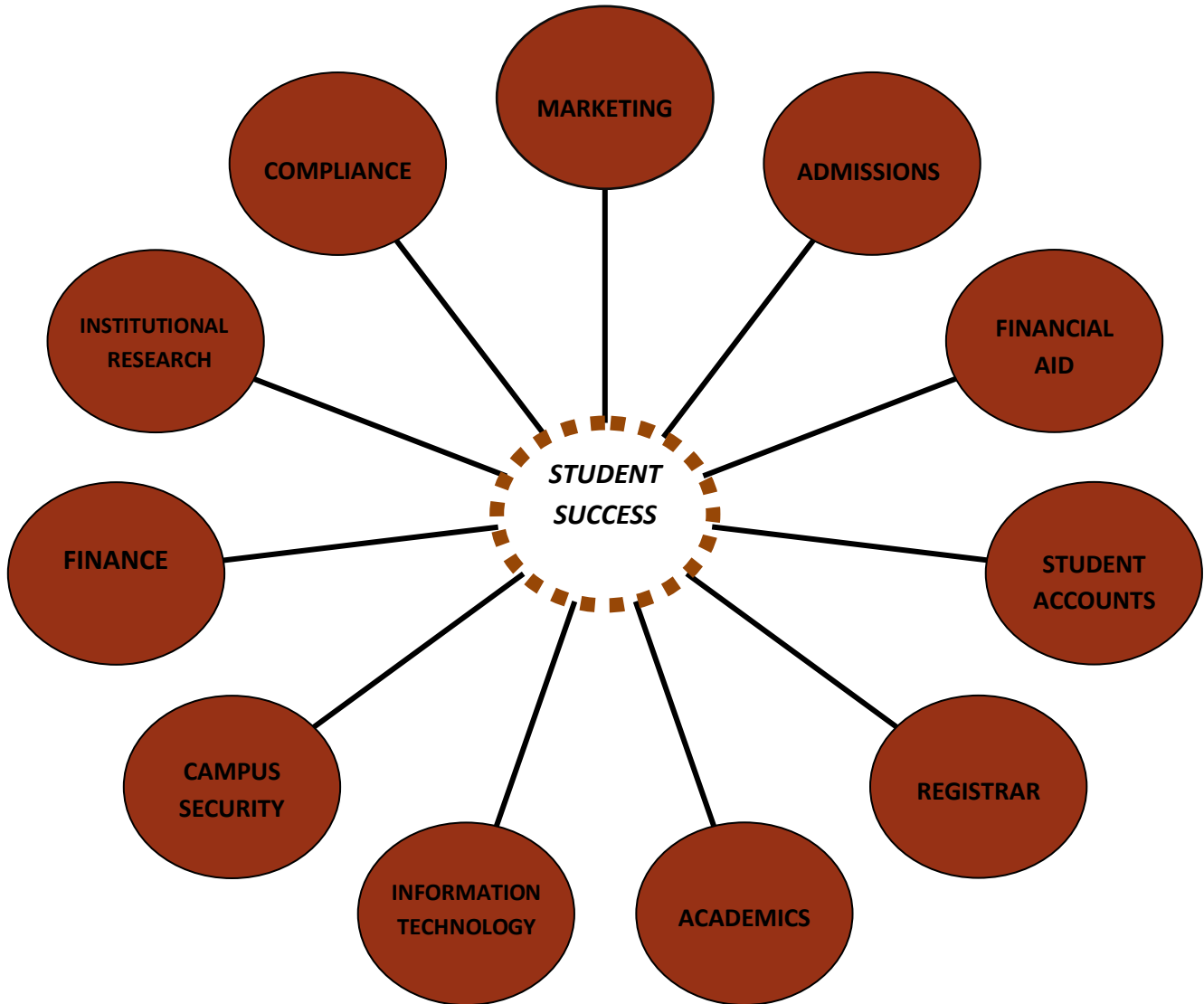


"HIGHER EDUCATION MANAGEMENT...

...COMPLEX AND EVER-CHANGING"



KWMOORE Consulting, LLC

P.O. Box 0521
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201) 481-4758

www.kwmooreconsulting.com
karyn@kwmooreconsulting.com

*A Higher Education Consulting Firm Specializing in
All Areas That Support the Administration of
Federal Student Aid Programs*

"Wright Decisions Create Moore Options"
Karyn Wright-Moore, President

Who We Are

KW Moore Consulting, LLC is a full-service Higher Education Consulting firm specializing in areas that support the delivery of Federal Student Aid Programs. For over 25 years, we've developed effective solutions to managing Federal, State, Institutional and Private Aid programs. We're also keenly aware of the organizational dependencies required to deliver efficient services to students and their families. We have over 25 years experience and a proven track record of success in Direct Loan Conversion, systems implementation, risk assessment, business process improvements, strategic planning and staff development.

What We Do

We focus on compliance with all regulatory agencies, technology and the business processes required to manage comprehensive, student-centered services that promote long-term growth and profitability for the college. We have a unique ability to "peel back the layers" of your business to identify root causes and opportunities for improvement.

A Few of Our Services

- **Direct Loan Conversion**
- **Systems Implementation**
- **Risk Assessment**
- **Process Re-Engineering**
- **Audit Support & Preparedness**
- **Strategic Planning**
- **Project Management**
- **Interim Financial Aid Support Svcs**

What Our Friends Are Saying...

"...ability to provide vision and direction to an organization is unmatched..."

"...subject matter expert..."

"...artfully handled relationships and issues..."

"...expertise and knowledge of Title IV regulation, system processing and Department of Education electronic interfaces were instrumental keys to the success of the project..."

"...provided valuable insight..."

"...an asset in every sense of the word..."

Professional Experience...

In today's world, Higher Education Professionals must possess the functional, technical and professional knowledge and experience needed to navigate and succeed in an increasingly complex environment. Critical thinking and strategic planning skills are required, regardless of population size and revenue, to ensure the long term success of the college and its constituents. College Presidents and Aid Administrators can no longer rely on the "business as usual" principle to operate and succeed in an ever-changing and most unusual business environment. Additionally, today's generation of workers needs unparalleled support in understanding, embracing and engaging in the activities necessary to support the college's mission and goals

For over 25 years, the principles of KW Moore Consulting, LLC have been successful in managing institutional initiatives that support compliance and in administering effective, student-centered Title IV Programs and related services.

As VP, Financial Aid, Karyn Wright-Moore successfully managed the most significant student loan crisis in industry history. She led her team in the transition of over 700 students to new lenders, representing a savings of well over \$6M in revenue. As Project Sponsor and Manager, her work resulted in the recovery of \$4M in Aged Receivables over a six-week period and increased R2T4 compliance from 21% to 88%. Her team also successfully converted an extremely complex information management system to a single system of record and developed standard business processes and reporting. She has a successful track record of leading critical projects to the finish line.

Achievements and Highlights:

- **Successful upgrade and enhancement of "PeopleSoft"**
 - **Subject Matter Expert & Departmental Lead in Upgrade & Cross-Over Implementation**
- **Successful implementation of the "SCT Banner" Integrated Student System**
 - **Subject Matter Expert & Departmental Lead in New Implementation**
- **Successful Implementation of the "Campus2000" Integrated Student System**
 - **Subject Matter Expert & Project Lead in New & Conversion Implementation**
- **Successful development of "communication bridge" between DOE Software and Internal Student Management System**
- **Successful Direct Lending conversion**

Professional Experience...

- **Vice President, Financial Aid, New Jersey**
 - **PeopleSoft Functional Project Lead - New Jersey, New York**
- **Vice President, Financial Aid, Connecticut, New York, Illinois**
 - **Campus2000 Project Sponsor &**
 - **Functional Financial Aid & Bursar Lead - Connecticut, New York, Illinois**
 - **Conversion Team Lead: Datatel to Campus2000**
- **Compliance Specialist, New Jersey, New York**
 - **Corporate Compliance Specialist Supporting Eight campuses**
- **University Director of Financial Aid, New York, New Jersey**
 - **SCT Banner Implementation & Functional Project Lead - New Jersey, New York**
- **Vice President of Operations, New Jersey**
 - **Compliance & Operations Oversight for Four Campuses**
- **Higher Education Professional in the state of California**
 - **Positions ranging progressively from Financial Aid Counselor, Director and Executive Director to Corporate Compliance Auditor**

Areas of Expertise:

Sources of Aid:

- | | |
|---|---|
| • FFELP and Direct Loans | All Federal Grant Programs |
| • State Grant Programs | Private Loan Programs |
| • Scholarships & Institutional Aid | Veterans and Dependents Benefits |
| • Corporate Tuition Reimbursement | |

Compliance:

- | | |
|---|---|
| • NJ, NY, CA and IL State Requirements | HCERA (2010 Student Loan Reform) |
| • Accreditation Standards | ARRA |
| • Default and Debt Management | Compliance & Program Reviews |

Academic Calendar:

- | | |
|----------------------|---|
| • Traditional | Standard & Non-Standard Term |
| • Non-Term | Quarter |

Technical/Computer Literacy:

- | | | |
|-------------------|----------------------|---------------------------------|
| PeopleSoft | Campus2000 | Datatel |
| Banner | Web/Image Now | Office (inc. MS Project) |
| EdExpress | NSLDS | GAPS (G5) |

Professional Affiliations:

- *National Association of Student Financial Aid Administrators*
- *New York State Financial Aid Administrators Association*
- *New Jersey Association of Financial Aid Administrators*
- *Prior Member: California State Association of Student Financial Aid Administrators*

Presentations/Panelist/Outreach:

- *Harlem Children's Zone, "Financing College Tuition"*
- *NY City Children's Aid Society, "Removing Obstacles to Education Financing"*
- *NY City Department of Education, "Navigating The Aid Application Process"*
- *NYC Ladders for Leaders, "Financial Aid Application; The Student's Perspective"*
- *North Jersey District Church Association, "Understanding the FA Process"*

The Facts:

The American Recovery & Reinvestment Act of 2009

(ARRA)" is now law!

As part of the Recovery effort, www.recovery.gov reports that the US Department of Education announced the availability of \$89 BILLION in funding.

The American Association of Community Colleges reports that among the many efforts these funds will support (\$787B nationwide), community colleges are strongly positioned to help:

Modernize the nation's infrastructure; Enhance America's energy independence; Expand educational opportunities (access & persistence) and Protect those in the greatest need

Pell Grants and Work Study maximums have increased, students and parents may benefit from the American Opportunity Tax Credit and Public Higher Education Institutions can benefit from funds for facilities, infrastructure, systems modernizations and staff training, thereby expanding educational opportunities!

Financial Aid Professionals across the country are logging questions on listservs on how to implement these changes!!

The Questions:

Are You Prepared to Lead and Manage Change???

Are your systems updated with the most recent changes? Is your staff making manual adjustments until you can catch up to the speed of these historical changes? Will reporting and metrics include the most accurate data? Has your team FULLY implemented these changes? Are students receiving exceptional service? If you cannot answer these questions with a resounding and confident "YES", please consider "The Solution"!!

Are you prepared to operate under guidelines of the "Health Care and Education Reconciliation Act of 2010"?

Student Loan Reform is now the law of the land...

100% Direct Lending effective July 1, 2010

Re-engineering of the Perkins Loan Program

Re-instatement of Variable Rates for Subsidized Stafford Loans

Increased Pell Grants

The Solution:

KW Moore Consulting, LLC

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What We Do

We have a unique ability to "peel back the layers" of your business to identify root causes and opportunities for improvement. Successful track record of Direct Loan Conversion!

Contact Us Today!

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We look forward to hearing from you!!

See more of "What Our Friends Are Saying" on our website...

CONTACT US TODAY!

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Employer Identification Number:
26-4605983

US Gov't Registered Central Contractor
Minority Owned
Woman Owned

NOTES, COMMENTS, QUESTIONS

